

CAPITAL RAISING THROUGH A CONVERTIBLE LOAN AND DEBT FINANCING

A digital Legal Tech services company

HIGHLIGHTS

- The digitalized legal services cuts the processing time to half of manual processing and increases the capacity of the legal , HR or sales departments of the companies.
- Cuts of the routine, boring jobs of highly educated personnel, enabling then to concentrate on the productive work.
- The estimated value of digitalized legal services in Finland alone is about 1 billion €, in Europe tens of billions, the rest of the world still to come on top of that.
- Finland has been one of the leading countries to digitalize banking and other sensitive services, now the digitalizing of legal services follows.
- The company has in 2019 already 124 digital, juridical tools to offer. Customers can use their digital tools and create legal documents alone or ask to check these documents or the company will create documents to customers with their solutions over 2 times faster and cheaper than if made using the traditional model.

FINANCIALS AND INVESTMENT FACTS

Existing investors	the establishing partners
Requested debt capital	€ 1,500,000
Expected sales in 2019	100 000
Net result 2019	-67 000
Expected sales 2020	220 000
Net result 2020	56 000
Estimated EBITDA 2019	- 21 000
Estimated EBITDA 2020	128 000
Location of production	Finland
Locations of company	Finland
Target market	Global
Current share capital	140 000 paid shares

COMPANY OFFERING AND TARGET MARKET

The company is a digital Legal Tech and services company and Business Law company utilizing world class smart technology to serve players in the legal business and to bring legal services closer to new markets of end customers. The company HQ is located in southern Finland.

The company's strategy is to "go global" by offering their Legal Tech technology and needed support to chosen partners outside Finland. The cloud-based technology and digital tools are 100 % scalable to partners and there is a possibility for a Partner to use a number of different services.

The company is looking for debt, mezanine or convertible note finance with favorable terms to the investor. The amount looked for is $1,500,000 \in$.

CAPITAL RAISING AND STRATEGIC OBJECTIVES & OPERATIVE ACTIONS

- The general shareholders' meeting has authorized the board of directors to organize the subscription of the mentioned finance. The final decision of the investor(s) to subscribe the convertible loan / loan will be accepted in the extraordinary general shareholders meeting once the term have been negotiated by the parties.
- The funds raised will be use predominantly to the translation of the exiting Finnish tools to Spanish, English, French and other international languages.
- The funds will also be used to further engage partners in various countries to become the license partners, be able to close the first international deals in the extended market areas, complete the R&D program and fulfil the needs of working capital in general.

Additional information

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